### **UNITED STATES** SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

#### FORM 8-K

**CURRENT REPORT** Pursuant to Section 13 or 15(d) of the **Securities Exchange Act of 1934** 

Date of Report (Date of earliest event reported): September 29, 2021

### **QUANTUM-SI INCORPORATED**

(Exact name of registrant as specified in its charter)

Delaware	001-39486	85-1388175
(State or other jurisdiction of incorporation)	(Commission File Number)	(IRS Employer Identification No.)

530 Old Whitfield Street **Guilford, Connecticut** (Address of principal executive offices)

06437 (Zip Code)

Registrant's telephone number, including area code: (203) 458-7100

#### N/A

(Former name or former address, if changed since last report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:
Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)  Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)  Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))  Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))
Securities registered pursuant to Section 12(b) of the Act:

Title of each class	Trading Symbol(s)	Name of each exchange on which registered
	<i>0</i>	-8
Class A common stock, par value \$0.0001 per share	QSI	The Nasdaq Stock Market LLC
Redeemable warrants, each whole warrant exercisable	QSIAW	The Nasdaq Stock Market LLC
for one share of Class A common stock, each at an		
exercise price of \$11.50 per share		

Indicate by check mark whether the registrant is an emerging growth company as defined in Rule 405 of the Securities Act of 1933 (§230.405 of this chapter) or Rule 12b-2 of the Securities Exchange Act of 1934 (§240.12b-2 of this chapter).

Emerging growth company  $\boxtimes$ 

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.  $\Box$ 

#### Item 7.01 Regulation FD Disclosure.

From time to time, Quantum-Si Incorporated (the "Company") presents and/or distributes slides and presentations to the investment community to provide updates and summaries of its business. On September 29, 2021, the Company updated its corporate presentation, which is available on the "Investors" section of the Company's website at https://ir.quantum-si.com. This presentation is also furnished as Exhibit 99.1 to this Current Report on Form 8-K.

The information in this Item 7.01 is being furnished and shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended (the "Exchange Act"), or otherwise subject to the liabilities of that Section, nor shall it be deemed incorporated by reference into any registration statement or other filing under the Securities Act of 1933, as amended, or the Exchange Act, except as shall be expressly set forth by specific reference in such filing.

#### Item 9.01. Financial Statements and Exhibits.

(d) Exhibits.

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EXHIUIT		
No.	Description	
<u>99.1</u>	Corporate Presentation of Quantum-Si Incorporated dated September 29, 2021.	
104	Cover Page Interactive Data File (embedded within the Inline XBRL document).	

#### **SIGNATURES**

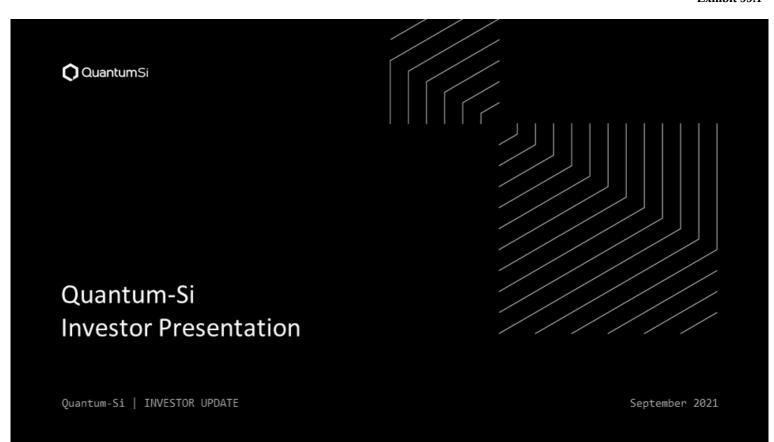
Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

#### QUANTUM-SI INCORPORATED

By: /s/ John Stark
Name: John Stark

Title: Chief Executive Officer

Date: September 29, 2021



# Quantum-Si: Today's Speakers



John Stark
Chief Executive Officer



Claudia Drayton
Chief Financial Officer



Dr Matthew Dyer Chief Business Officer

QUANTUM-SI INVESTOR UPDATE

#### Disclaimer

This presentation includes "forward-looking statements" within the meaning of the "safe harbor" provisions of the United States Private Securities Litigation Reform Act of 1995. Actual results of Quantum-Si Incorporated (the "Company") may differ from its expectations, estimates, and projections and, consequently, you should not rely on these forward-looking statements as predictions of future events. Words such as "expect," "estimate," "project," "budget," "forecast," "anticipate," "intend," "plan," "may," "will," "could," "should," "believes," "predicts," "potential," "continue," and similar expressions (or the negative versions of such words or expressions) are intended to identify such forward-looking statements. These forward-looking statements include, without limitation, the Company's expectations with respect to future performance, development of products and services, potential regulatory approvals, the size and potential growth of current or future markets for the Company's future products and services, or the Company's plans expectations or future operations, financial position, revenues, costs or expenses. These forward-looking statements involve significant risks and uncertainties that could cause the actual results to differ materially from those discussed in the forward-looking statements Most of these factors are outside the Company's control and are difficult to predict. Factors that may cause such differences include, but are not limited to: the impact of COVID-19 on the Company's business; the inability to maintain the listing of the Company's shares of Class A common stock on The Nasdaq Stock Market; the ability to recognize the anticipated benefits of the Company's recently-completed business combination, which may be affected by, among other things, competition and the ability of the Company to grow and manage growth profitably and retain its key employees; changes in applicable laws or regulations; the Company's ability to raise financing in the future; the success, cost and timing of the Company's product development activities; the potential attributes and benefits of the Company's products and services; the Company's ability to obtain and maintain regulatory approval for its products, and any related restrictions and limitations of any approved product; the Company's ability to identify, in-license or acquire additional technology; the Company's ability to maintain its existing lease, license, manufacture and supply agreements; the Company's ability to compete with other companies currently marketing or engaged in the development of products and services that the Company is developing; the size and growth potential of the markets for the Company's future products and services, and its ability to serve those markets, either alone or in partnership with others; the pricing of the Company's products and services following anticipated commercial launch; the Company's estimates regarding future expenses, future revenue, capital requirements and needs for additional financing; the Company's financial performance, and other risks and uncertainties indicated from time to time in the Company's filings with the U.S. Securities and Exchange Commission. The Company cautions that the foregoing list of factors is not exclusive. The Company cautions readers not to place undue reliance upon any forward-looking statements, which speak only as of the date made. The Company does not undertake or accept any obligation or undertaking to release publicly any updates or revisions to any forward-looking statements to reflect any change in its expectations or any change in events, conditions, or circumstances on which any such statement is based.

QUANTUM-SI INVESTOR UPDATE

# Driving the Forefront of Single Molecule Detection and Resolution

- Founded in 2013 and first to market Single Molecule Protein Sequencing End to End Benchton, System
- Extensive IP portfolio: >500 Issued and/or Pending Patents\*
- >\$40B TAM: Expansion of Immune Understanding
- 5+ Early Access Systems active with External Sites
- Publicly Traded on the NASDAQ: QSI (June, 2021) raising \$500M+

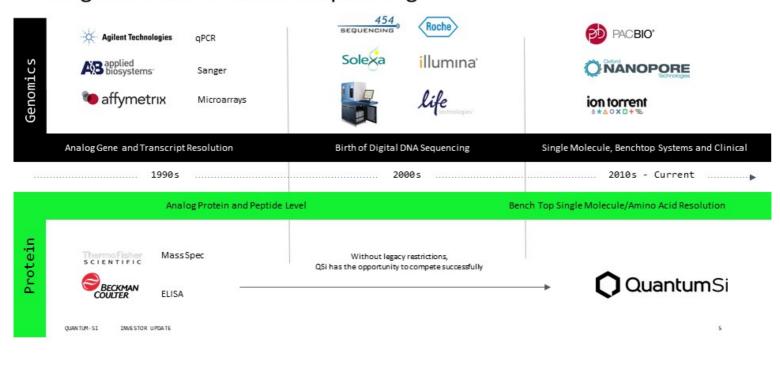


\*Over 100 issued natents and 450 nending natent applications across 125 natent families



QUANTUM SI

# The Next Transformation Anticipated in Life Sciences: Single Molecule Protein Sequencing



### Why is understanding the Proteome transformative?

Proteins represent the clinical end point and building blocks of life



What is there?



How much is there?



How has it been changed?

#### Current State of Treatment

90% OF APPROVED DRUGS TARGET A PROTEIN1

**Novel Therapies** 

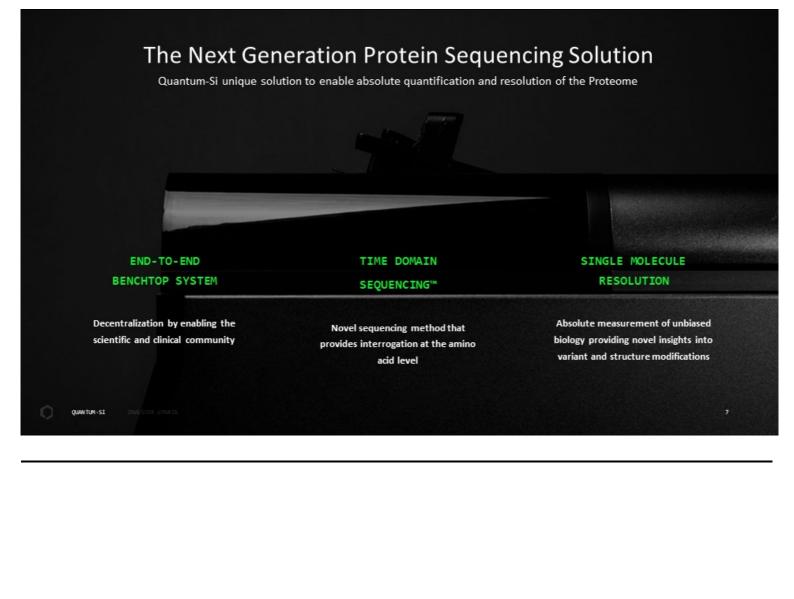
85% OF PROTEOME UNDRUGGED<sup>2</sup>

2 A Quest to Drug the Undruggable, June, Chemical & Engineering 3 "NPS Focus", Rainbow makers, Royal Society of Chemistry News, Volume 96, Issue 26, 2018 (RSC), 2003, retrieved 29 December 2012

Patient Care

>100M IMMUNOASSAY TEST/YEAR3

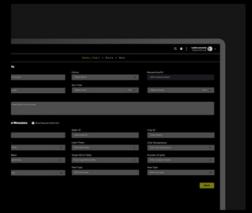
QUANTUM-SI INVESTOR UPDATE



### End-to-End Protein Analysis Platform







ample Prep

CARBON

Universal sample preparation for both protein and DNA.

Sequencing

PLATINUM

Scalable detection with single molecule sensitivity.

Analysis

CLOUD

Secure data storage and analysis workflows.

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QUANTUM SI

INVESTOR UPDAT

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## Delivering on What We Believe the Market Demands

	Mass Spec	Digital DNA Sequencing	Single Molecule DNA Sequencing	Quantum-Si
Quantitative Analysis (Protein)	~			~
Quantitative Analysis (DNA)		<b>✓</b>	<b>✓</b>	~
Benchtop System		<b>✓</b>		<b>✓</b>
Single Molecule			<b>✓</b>	~

QUANTUM

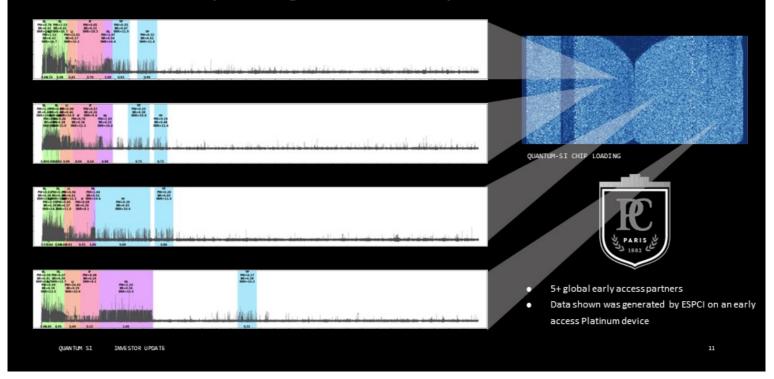
INVESTOR UPDATE

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Time Domain Sequencing™ provides amino acid resolution sequence of single peptides across millions of wells in parallel



# Time Domain Sequencing™ Validated by External Sites



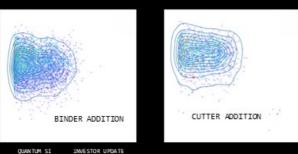
## Leveraging Early Access for Application Development

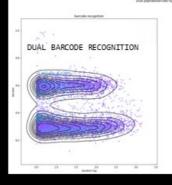
PEPTIDE-BARCODE HYBRID COMPLEXES

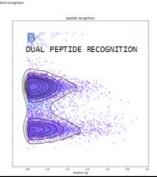
DUAL BARCODE AND PEPTIDE DYNAMIC RUNS















- Barcode development for sample multiplexing and future applications
- Collaboration with ESPCI and University of Wollongong

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### Novel Biological Understanding: Next Frontier of Assessing Recurrence and Treatment

#### Post-translational Modifications

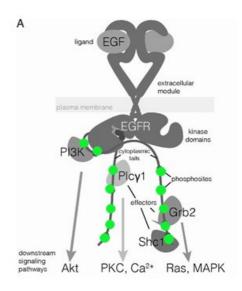
Our technology detects post-translational modifications like any other amino acid. We can currently recognize phosphorylated tyrosine on chip and are working on other PTMs.

#### Pathways Activation

Tyrosine phosphorylation is a marker for pathway activation, e.g. how cells responds to drugs, infection.







Estimated \$10B/Year Therapy Market Opportunity EGFR/HER2 (Breast and Lung)

### Potential Digital Disruption and Expansion of a \$44B Market

Quantitative Proteomics

\$31B (2020) 3% CAGR

Sequencing

Clinical Testing

\$5B (2020) 8% CAGR

\$8B (2020) 15% CAGR

Pharmaceutical and diagnostic development Basic Research, Discovery and Emerging Clinical Application

Precision Medicine Targeted Therapies

>20,000

Proteomics Instrument Installations >16,000

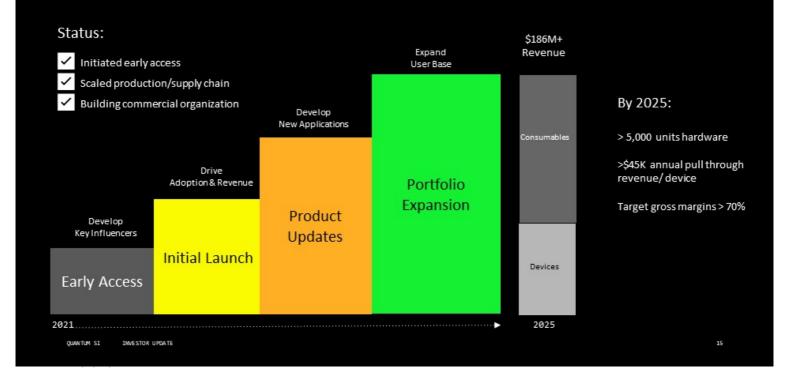
Bench Top DNA Digital Sequencing Systems >132M

Molecular Tests Performed Each Year in U.S

Data collected from SDI Global Report 2020 and Cowen Equity Research Life Science tools Kit 12th Edition.

QUANTUM SI INVESTOR UPDATE

### Pathway for Growth and Customer Adoption



## Pioneering Next Generation Single Molecule Sequencing



#### Company Core Focuses

- 1. Expansion of Product Development and Commercial Organization
- 2. Scale Product Readiness and Supply Chain
- Expansion of Early Access Program Leading to Scaled Commercialization
- 4. Accelerate Single Molecule Applications and Future Products

QUANTUM SI INVESTOR UPDATE

